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SAMPLE EXAM

Question: 1
What is true about the Ship from Stock fulfillment model?

A. Every order must be reserved.
B. Every order line should create a WIP job of equivalent quantity.
C. Every order can be pick released almost immediately after booking.
D. Stock is not shipped from the factory to the warehouse until receipt of the order.

Answer: C

Question: 2
Typically which type of customer environment would use pick release with a ship confirm rule?

A. customers using lot controls
B. customers using counter sales
C. customers using containerized shipping
D. customers using handheld picking devices (MSCA)
E. customers with serial number controlled environment

Answer: B

Question: 3
When granting shipping rights to a user, you select full access and leave the organization blank.
What is the effect of this setup?

A. The user will not be granted shipping rights to any organization.
B. The user will be granted full shipping rights to all organizations.
C. The user will be granted view-only shipping rights to all organizations.
D. The user will not be granted view or shipping rights to any organization.

Answer: B

Question: 4
You are a consultant to a company. The company has a specific order that it was expecting to be released, but it was not released.
Which four questions would you ask to determine why the order did not pick release successfully? (Choose four.)

A. Is the order on hold?
B. Is this an internal order?
C. Are there multiple ship to's on the order?
D. Is there an inventory in the pick from the subinventory?
E. Is the order within the schedule ship date on the release?
F. Was the release run for the same organization as that on the order?

Answer: A, D, E, F

Question: 5
An inventory organization is set up and an item has been defined in the item master organization and enabled in the inventory organization. What is true about the item's unit of measure (UOM)?

A. You cannot change the item's primary UOM.
B. You can change the item's primary UOM at any time.
C. You can change the item's primary UOM if there are no material transactions against the item.

D. You can change the item's primary UOM if there are no pending or incomplete material transactions against the item.

Answer: A

Question: 6
ABC Inc. has a centralized distribution center located in China. The sales organizations are located in U.S. and Italy.
Each of the three organizations belongs to different operating units with different set of books. All the sales order demands are fulfilled by the centralized distribution center by shipping directly to the end customers through its suppliers.
Which three statements are true about the order fulfillment process in the given scenario?
(Choose three.)

A. Purchase order can be created in a different operating unit than the sales order.
B. Purchase requisition can be created in the same operating unit as the sales order.
C. Purchase orders cannot be created in a different operating unit than the sales order.
D. Purchase requisition cannot be created in the same operating unit as the sales order.
E. The sales order line can have a Ship From Warehouse belonging to a different operating unit.
F. The sales order line can have a Ship From Warehouse belonging to the same operating unit only.

Answer: A, B, E

Question: 7
You have been assigned the task of defaulting rule setup for Sterlite Inc. Some of the customers of Sterlite Inc. have special order processing requirements. A bill-to-location or a ship-to location of these customers may also need to have its own special order type.
However, in general, users in various departments need to always enter orders of a particular type:-- Domestic personnel need to enter orders of Order Type "Domestic"-- Export Department personnel need to enter orders of Order Type "International"
A new custom profile is created to default order type for different responsibilities or users. The special order types can be defined in customer, ship-to, or bill-to records as required.
How would you best structure the defaulting sequence of the following defaulting rule set to meet these requirements?

1. Related Record Invoice-to: Order Type
2. Application Profile XOM: xxxxxxx (New profile option)
3. Related Record Customer: Order Type
4. Related Record Ship-to: Order Type

A. 1, 2, 3, 4
B. 2, 1, 3, 4
C. 1, 3, 2, 4
D. 1, 4, 3, 2
E. 4, 3, 2, 1
F. 2, 4, 1, 3

Answer: D

Question: 8
Which seven processes are performed to complete the Order-to-Cash life-cycle process?
(Choose seven.)

A. Receipts

B. Scheduling
C. Pick release
D. Ship confirm
E. Bank Reconciliation
F. Enter and Book Sales order
G. Transfer accounting to General ledger
H. Auto invoice to receivables and customer invoicing

Answer: A, B, C, D, E, F, H

Question: 9
Which six Oracle application modules does Oracle Order Management integrate with directly?
(Choose six.)

A. Pricing
B. Shipping
C. Inventory
D. Payables
E. CRM Suite
F. Purchasing
G. Receivables
H. General Ledger
I. Cash Management

Answer: A, B, C, E, F, G

Question: 10
Which four seeded freight charges are included in Oracle Pricing? (Choose four.)

A. duty
B. export
C. services
D. insurance
E. miscellaneous

Answer: A, B, D, E

Question: 11
Which two statements are true about freight and special charges modifiers? (Choose two.)

A. Freight and special charges cannot be manually overridden.
B. Only shipping execution can capture freight costs and apply charges.
C. All freight and special charges are passed to Receivables for invoicing.
D. Using freight and special charges modifiers, you can apply different freight

Answer: C, D

Question: 12
ABC Inc. is a retail company and all its customer orders that are shipped have a pre-defined
freight charge for each line item on the order. The company wants to apply the freight charge to
the sales order automatically to increase the order amount.
What should ABC do?

A. Manual Freight and Special Charges modifier to apply at each sales order line.
B. Automatic Freight and Special Charges modifier to apply at each sales order line.

C. They cannot do this; freight charges can be applied only during the ship confirm process.
D. A Freight and Special Charges modifier cannot be defined to apply the freight charge at the time of the sales order.
E. Define the surcharge list type of modifier to automatically apply the freight charge at the time of the sales order.

Answer: B

Question: 13
AAA Bike Company would like to be able to apply shipping and special handling charges to the customers invoice. The order entry staff does not know this information at the time the order is processed.
What would be the best way to accomplish this requirement?

A. Make use of the freight/special charges modifier list type.
B. Make use of the order management defaulting rules to automatically apply the freight and handling charge at the time of order line entry.
C. Create a qualifier for freight charges that directs the charge to the accounts receivables workbench for the freight and handling charge to be applied.
D. Set up a related item for the freight and handling charge that will prompt for the amount at the time of the ship confirm process.

Answer: A

Question: 14
Select the three permissions for setting Basic Pricing profile options. (Choose three.)

A. View
B. Delete
C. Administer
D. No Access
E. View and Update

Answer: A, D, E

Question: 15
Which application is used to set the profile options in Basic Pricing?

A. Inventory
B. Advanced Pricing
C. Order Management
D. Shipping Execution
E. System Administration

Answer: E

Question: 16
You are working on an implementation at XYZ Company and the customer has documented an issue where the decimal precision of the price is not working the way they would like it to. They enter all price lists with two decimal precisions, but after modifiers and freight charges are applied to orders, the decimals often go beyond two decimal precisions.
What could be the problem?

A. The values in the modifier do not have correct decimal precision.
B. The QP: Price Rounding profile option is not set to enforce currency precision.